



# Why Buy When You Can Val-U-Lease?

Uniform buyers have **saved up to 33%** in the first year and **15–20%** annually after.

UniFirst's Val-U-Lease program lets you trade in your ever-increasing employee clothing investment for a low weekly fee. And don't worry about staff turnover, you'll only be billed for the number of workers actually "in uniform." Val-U-Lease outfits your employees in the high-quality, image-enhancing uniforms of your choice, complete with company emblems, and administers your entire uniform program. Your employees simply take care of laundering—UniFirst takes care of everything else, all while saving you money.

### Val-U-Lease Program Includes:

- Full program management
- Professional on-site analysis of garment needs
- Individual measurement of employees to ensure proper fit and comfort
- Garment repairs and mending as required
- Replacement of overly worn or damaged garments



### Purchase vs. Val-U-Lease (Year One)

Purchase	Cost
5 uniforms (shirt & pants) at \$34.00/uniform (\$17/shirt, \$17/pants)	\$170
Garment delivery	\$15
Replacement of 3 garments during period due to normal wear and tear	\$51
Your administrative cost (3 hours at \$12/hour)	\$36
<b>TOTAL cost for purchase per employee</b>	<b>\$272</b>

Val-U-Lease	Cost
5 uniforms (shirt & pants) at \$3.50/week for 52 weeks*	\$182
Garment delivery	FREE
Replacement of garments during period due to normal wear and tear (2 shirts, 2 pants)	FREE
UniFirst's administrative management	FREE
<b>TOTAL cost for Val-U-Lease per employee</b>	<b>\$182</b>



In addition, ongoing mending and repairs are included and FREE with a Val-U-Lease program.

*\* This typical Purchase vs. Val-U-Lease comparison is for a change-a-day program with weekly laundering by the employee. It assumes all garments are laundered each week and that optimum garment life is 69 weeks. (Based on a national survey of over 3,500 uniform wearers.)*